



HARRAN UNIVERSITY

SCHOOL OF FOREIGN LANGUAGES

20... – 20... ACADEMIC YEAR

..... SEMESTER

PROFICIENCY EXAM

Name – Surname:

Date:

Student Number:

Class:

I – LISTENING

PART A

Listen to five experienced writers giving advice to young people about writing a book. Match speakers 1–5 with their advice a–f. There is one letter that you don't need. (1x5=5 Pts.)

1. Speaker 1 _____
2. Speaker 2 _____
3. Speaker 3 _____
4. Speaker 4 _____
5. Speaker 5 _____

- a Do plenty of research.
- b Write something original.
- c
- d
- e
- f

PART B

Listen again and decide if the statements about the speakers are true or false. (1x5=5 Pts.)

1. Speaker 1 had an office with a view of a mountain. **TRUE / FALSE**
2. Speaker 2 **TRUE / FALSE**
3. Speaker 3 **TRUE / FALSE**
4. Speaker 4..... **TRUE / FALSE**
5. Speaker 5 **TRUE / FALSE**

II – GRAMMAR

PART A

Complete the sentences with “*in, on, at, ago, for, since, while, during*”, or nothing. (1x5=5 Pts.)

- 1) She started acting _____ the age of twelve.
- 2)
- 3)
- 4)
- 5)
- 6)
- 7)
- 8)
- 9)
- 10) ...

PART B

Report the questions and statements. (1x5=5 Pts.)

1. Joe: ‘What do you think of the new art gallery?’

He asked them _____.

2. Alicia and

They told us _____.

3. Kim: ‘I’ve

_____.

4. My sister:

She told me _____.

5. Roger and

They said _____.

PART C

Choose the correct option for each question. (0,5x10=5 Pts.)

- 1) ____ a couple minutes to help me do my physics homework?
a) do you have
b) are you having
c) did you have
- 2) Even
a) by the time
b) as soon as
c) during
- 3) He was
a) must
b) don't have to
c) wasn't allowed to
- 4) A: I'm afraid
a) am going to / will
b) will / am going to
c) will / will
- 5) A: I really don't think they will finish that project on time.
B: So you say they are ____ to finish it?
a) likely
b) probably
c) unlikely
- 6) A:
a) last Saturday / yet
b) already / last week
c) yet / so far
- 7) She was murdered by Richard Moose, ____ father and grandfather were also killers.
a) whose
b) who
c) that
- 8) In New York, prices are ____ higher than my hometown, where rents are also quite expensive.
a) few
b) slightly
c) lots of
- 9) Unfortunately I planned every day of that week. If you ____ me earlier, I ____ a time for you in my schedule.
a) told / would have found
b) had told / found
c) had told / would have found
- 10) She has been devastated ever since she married that man. She ____ him knowing he had psychological problems.
a) should marry
b) shouldn't have married
c) should have married
- 11) My boss ____ me she wanted the final report on her desk by the end of the day.
a) asked
b) said
c) told

III – VOCABULARY

PART A

Complete the dialogues. The first letter of each missing word has been given. (1x5=5 Pts.)

1. A What have you been up to today? Anything exciting?
B I'm afraid not – it's been just an **o**_____ day, really.

2. A There was a very bad accident on the motorway this evening.
B Oh no – I hope nobody was seriously **i**_____.

3. A

B

4. A

B

A

5. A

B

Part B

Choose the correct answers from the words in *bold italics*. (0.5x5=2.5 Pts.)

1. My little brother accidentally *realized* / *reminded* / *mentioned* that he had broken the antique vase.

2.

3.

4.

5.

Part C

Circle the collocations. There are two in each line (0.5x5=2.5 Pts.)

1. Take out a loan a mortgage a presentation
2.
3.
4.
5.
6.

PART D

Choose the correct answers; a, b or c. (0.5x6=3 Pts.)

1. I like to think about what I want to achieve in the future so I _____.
a) set goals b) manage tight schedules c) persuade people
2. People who work _____ Nissan or Toyota in Europe have a very positive view of Japan.
a) in b) for c) to
3.
a) shower b) wave c) jam
4.
a) regret b) upset c) show
5.
a) replace b) renew c) rearranged
6.
a) round b) up c) across

IV – FUNCTION

Part A

Match **ALL** the expressions 1–10 with functions a–e. (1x5=5 Pts.)

1. Absolutely! _____
2. I suppose so. _____
3. Don't you think ...? _____
4. I'm not sure about that. _____
5. I totally disagree. _____
6. My thoughts exactly. _____
7. I agree up to a point, but... _____
8. Would you agree? _____
9. You might be right. _____
10. I was just going to say that. _____

- | | |
|-----------------------------|-------------------------|
| a. Asking if someone agrees | d. Disagreeing strongly |
| b. Agreeing strongly | e. Disagreeing weakly |
| c. Agreeing weakly | |

V –READING

TEXT I – What Happened to the Mom and Pop Shop?

Although fifty years ago many families owned local grocery stores, nowadays, such family-owned businesses have a hard time surviving. There are several reasons for this. Today, small family-owned stores cannot compete with large supermarket chains. Most Mom and Pop stores are a thing of the past. The way of life is another challenge in a family business. A successful company requires hard work and long hours. Younger generations may not want this lifestyle. They may want more freedom. In addition, sons and daughters may not have the same enthusiasm for the business as their parents.

A successful family business depends on the family's strengths and talents. However, families also bring their weaknesses and personal problems to the workplace. Many families do not communicate well, and they are not good at solving problems together. These challenges often cause businesses to fail. According to Professor Randel Carlock, these problems are common. He says, "Being part of a family is very difficult. Being part of a family business is even more difficult." Love is important in a family, but love is not enough to run a family business. The business must achieve financial success.

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Many families dream of passing down their businesses to the next generation, but this requires careful planning and preparation. Good management is a key to success. All employees, especially family members, need to have clear responsibilities. Family business owners need to think about how decisions are made. Also, they should be realistic about the dreams and goals of the younger generation. Family businesses can be successful because of strong family ties. But to succeed for more than one generation, families need to manage their businesses carefully.

Part A

Read the statements. Write T (True) or F (False). (1.5x2=3 Pts.)

_____ 1. Fifty years ago, there were not many small, family-owned grocery stores.

_____ 2.

Part B

Complete the sentences. Choose a, b, or c. (1.5x3=4.5 Pts.)

1) **According to the text, small family-owned stores are _____.**

- a) very successful
- b) a thing of the past
- c) easy to run

2)

- a) .
- b) ..
- c) ..

3) **According to the text,**

- a) .
- b) .
- c) .

TEXT II – Counting in....

People in different parts of the world use different methods to count on their fingers. In this way, a Chinese person can easily count to ten on only one hand, while an American uses two hands to count to ten.

In addition to methods of finger counting, The Australian scientists found out that even though the children do not have words or gestures for counting, they are still able to understand different ideas about numbers.

In tests, aboriginal children listened to Experts believe this shows that humans have a universal ability to count.

Part A

Read the statements. Write T (True) or F (False). (1.5x2=3 Pts.)

_____ 1. In the United States.....extended.

_____ 2.

Part D

Complete the sentences. Choose a, b, or c. (1.5x3=4.5 Pts.)

1) Why did scientists study aboriginal children in Australia?

- a) because the children had a different way of counting on their fingers
- b) because the children didn't have words or gestures for counting
- c) because the Australian aboriginal languages are so different from Western languages

2)

- a) ..
- b) ..
- c) ..

3)

- a) .
- b) .
- c) .

VI – WRITING

Part A

Choose one of the options and write an article of 120-150 words. Articles less than 100 words will not be graded. (1x10=10 Pts.)

- 1) You have seen the following advertisement in a local newspaper and you wish to apply for the job. Write a formal email application.

Waiters/Waitresses needed for immediate start

Do you enjoy working in a busy environment? Have you got what it takes to give our customers excellent service?

We're looking for friendly people to work part-time two or three evenings per week in our new city-centre pizza restaurant. Good rates of pay for experienced people. Training provided and a free pizza on every shift you work!

Applications to Marco at marco@pizzahouse.com

- 2) For your English class, you have to do a project about your life. Think about how your life has changed in the last eight to ten years and write a text to describe these changes.

In your answer, you should:

- explain what your life used to be like
- compare and contrast this with your life now
- say how you feel about your life nowadays

SAMPLE

TOTAL SCORES OF THE EXAM TAKER

LISTENING	/ 10
GRAMMAR	/ 15
VOCABULARY	/ 10
FUNCTION	/ 10
READING	/ 15
WRITING	/ 20
SPEAKING	/ 20
TOTAL	/ 100